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The eighteenth is that the system is not self-correcting.

The nineteenth is that the system is not self-correcting.

The twentieth is that the system is not self-correcting.

DYNAMITE MENTALISM

by George B. Anderson



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DYNAMITE MENTALISM



This is a 15-minute one-man routine with no props or gimmicks, an act that can baffle and stun your audiences, because they can't have the faintest idea of how it's done. No questions are written down, nothing is said by the spectator, and yet you answer the question or problem of which he's thinking. You do it without any obvious "fishing" of any kind. And you do this not with just one person but with as many as ten, as time allows, regardless of the makeup of any particular audience.

I took what I considered to be a representative sample of males and females in the 18 to 35, 35 to 55 and over 55 age groups, asking these people to write down the three or four questions or problems they would most like to have answered. Then I took the five questions that males and females of each age group listed most frequently and computerized what seemed to be the most likely answers. When I tried these answers on the sample list, only three of the 10 were unsatisfactory to the people, and those three were modified.

In addition to these questions, I've included a choice of three "final" questions, one of them to be used to bring the act to a climax. Which one you use will depend on the makeup of the audience and how "strong" you think you can work for it. In a few cases, you may want a tailor-made climax question and answer to fit an unusual audience. In most cases, the bulk of the answers should be aimed at the predominant age group in the audience.

In addition to being gimmick-free, this act requires no sleight of hand. While very little practice is required, you'll find that the oftener you rehearse it, the better it is. To make it easy, there's even a "prompter" card.

Observation of the questioners will enable you to amplify your answers and make them remarkably accurate.

Whatever you do, do not inject any "tricks" into the routine. The fact that nothing in the way of props is used is one of the strong points.

Also, don't get flustered if you miss on something. Actually, a few mistakes here and there strengthens the routine, as I explain toward the end of this manuscript.

While I adhere to the question list as outlined on the next page, I never give the same answer twice. You shouldn't either. The answers as covered here are condensed, the backbone of each one, as it were, and amplifying is easy.

Please use your own style, not mine. Don't try to be me any more than I'd try to be you. Both of us would fail.

This routine, put into a magic act as an interlude, can have tremendous impact and can impress an audience with your ability as a mental magician, even if you've never done any mental magic.

Done as a segment of a mental lecture-performance, the routine can be a high point, something audiences will talk about and remember.

Some performers will be disappointed because the routine doesn't use slates, file boards, wax impressions, carbons, methods of sealed message reading etc. All I can say is that these people will be wrong. A couple of pros who have looked over the manuscript have labeled it the ultimate in message reading and answering. I agree. Something better may come along - - sooner or later, it usually does- - but as yet I haven't seen it.

Getting audience response will be your biggest job, and you may have to almost force it the first few times you do the routine in public, but you'll soon get the knack of producing it.

George B. Anderson

18-35 Male

1. Should I change jobs?
2. Why is my progress so slow?
3. Should I live with someone of the opposite sex? (get married)
4. Should I take the opportunity that's been offered me?
5. What can I do about solving a serious personal problem?

18-35 Female

1. How does a certain man feel about me?
2. Should I become intimate with a young man I like who wants me to?
3. What can I do to make myself more attractive to others?
4. Why is a certain person an enemy?
5. What can I do about financial independence?

35-55 Male

1. Will that important deal succeed?
2. How much should I invest in this new venture?
3. Is it too late for me to try to achieve a certain goal?
4. Why am I disliked by others?
5. Why haven't I been feeling well lately?

35-55 Female

1. How can I be sure the decision I make is correct?
2. When is my luck going to improve?
3. Is a certain person true to me?
4. Am I going to take a trip?
5. Is my ailment serious and what should I do about it?

Over 55 Male

1. How long am I going to live?
2. Will there be another romance in my life?
3. Should I rely on young relatives to protect my best interests?
4. Am I facing a terminal illness?
5. What should I do with my money?

Over 55 Female

1. How many remaining years of my life will I live alone?
2. Should I invest in the deal that's been recommended to me?
3. How can I be sure my doctor's diagnosis is correct?
4. Will there be another romance in my life?
5. Why am I so unhappy and what can I do about it?

Opening Remarks

Some people are much more psychic than others. At least, I seem to receive mental impressions much more strongly from some than from others. I can't always tell from what specific person in an audience these impulses are coming, but I know they are there. Dealing with weaker impulses takes much more time, which we don't have this evening, so I'll confine my answers to those that are most vibrant.

Please don't think of questions whose answers would require me to identify a certain person as a criminal, because the law doesn't recognize telepathy as a constantly reliable source of information. Solid proof is necessary to convict a criminal. If I were to charge anyone with a crime without proof, I'd rightly be open to heavy damages for

libel or slander.

It's also a criminal offense to diagnose physical ailments or prescribe remedies without a license, so I can't be specific in that area.

Neither can I advise specific investments. While I've done extremely well in the stock market during a time when the market hasn't been good, I'd certainly not want anyone to invest money on my recommendations. The chances for fraud would be tremendous.

When I interpret the vibrations I'm receiving and what I'm getting seems to be coming from you, you can hold up your hand or not, as you choose. However, if you do hold up your hand, it will help me to focus on your question. In any case, if the answer I'm about to give would be at all embarrassing, I'll warn you in advance and tell you not to raise your hand.

With these things understood, let's proceed. Think hard of your question or problem.

(The answers about to be given are brief. Amplify them by being observant. Look at the appearance of the questioner, his hands, his shoes, his clothing and grooming. Reactions to what you're saying will tell you much.)

18-35 Male

1. You're puzzled about whether or not you should change jobs, which is always a big step. Nobody advances without taking some chances, and you'll get both pro and con advice. My advice is to listen, and then use your own good judgement in reaching a decision. At your age, making a mistake is better than being caged in a dead end. Whatever you do, you'll always wonder if you made the right decision. But experience is the best teacher, and any change gives you broader experience.

"You're puzzled about whether or not you should change jobs."





"Don't be contemptuous of your present job."

2. Don't be discouraged because your progress seems to be so slow. Rome wasn't built in a day and neither is success. Actually, you're progressing nicely and are being groomed for more important things. Don't be contemptuous of your present job. If you don't do it well, no matter how unimportant it seems to you, advancement won't be forthcoming.

3. I can't tell whether this question concerns getting married or moving in with someone of the opposite sex. In either event, don't be hasty, it's much easier to get into romantic alliances than it is to get out of them. Instead of relying solely on your emotions, exercise the same



"It is much easier to get into romantic alliances than it is to get out of them."

sense and good judgment that you'd use in deciding something else.

4. I get the impression that you're being offered what looks on the face of it to be an excellent opportunity. It looks so good that your first inclination is to rush right into it. If you think it over from all angles, you'll be in a much better position to make a wise decision. I get the feeling that your final decision will be the right one.

5. The serious personal problem that's bothering you isn't an easy one to solve. There are several people close to you who have your best interests at heart, and you'd do well to listen carefully to their advice. Don't be argumentative with them about it, because they genuinely want to help you. My feeling is that the problem will eventually more or less take care of itself.

18-35 Female

1. My answer is that the man you wonder about feels very much toward you the way you feel toward him. You're both inclined to be timid, hesitant and cautious, which isn't a bad idea in affairs such as this. And if things don't work out as you now want them to, don't worry about it. You have most of your adult life ahead of you and you're bound to be attractive to some very estimable men.

2. I get the feeling you've been going through a bad luck cycle, but I can tell you that it's ending. However, luck alone is seldom enough to bring anyone good luck. You're bothered by having to make a decision as to how far you should go with a man you find attractive and, I might add, persuasive. The impression I get is that he's not the type to enter a lasting relationship. He's more interested in a quick conquest and

"You have to make a decision as to how far you should go with a man you find attractive."





"Mr. Right is coming along soon."

once he's achieved it, he'll lose interest. Don't be discouraged. Mr. Right is coming along soon. I get a strong vibration of the number four, and that could mean in four days, four weeks or at the longest four months.

3. You are much too critical of yourself and can't see how people you like could find you attractive. In reality, those who can mean the most to you and be the most important in your life find you highly attractive. I get the feeling that you try too hard. If you'll just be yourself and quit worrying, the one person you want most to like you will be strongly attracted to you and it will be an honest rather than artificial, forced attraction. Does that answer your question?

4. I see an aura of menace around the young lady who's now getting through to me. You feel that you're in danger from a person who is an enemy. Actually, the menace exists only in your mind, and the person you regard as an enemy is simply indifferent. Ask that person for some help in a minor matter and I predict that the aid will be immediately forthcoming. In other words, the enmity that bothers you so much exists solely in your mind. You do, however, have one real enemy but don't worry about her. She can't possibly hurt you.

5. The young lady who's reaching me strongly right now detests being dependent on anyone for anything, particularly where money is involved. You want financial independence and want to know how you can get it, am I right? Well, you have very definite talents, strong ones, along creative lines. If you'll encourage and develop those talents - - and some additional education in their direction would be most helpful--you won't have to worry a bit about financial independence. It will come to you.

"You do, however, have one real enemy."



"You want financial independence and want to know how to get it."



"The fact that the amount involved bothers you indicates that there's considerable risk."

35-55 Male

1. This person has either entered or is about to take part in an important venture and is worried about whether or not it will succeed. If it doesn't, the consequences could be bad. There is one person involved in the deal, and I think you know who it is, who bears watching. This person is capable up to a point but has a tendency to go too far. The first thing you should do is get a good lawyer to draw up an iron-clad contract which sets responsibilities and limitations, and have everyone involved, including yourself, sign it. If you do that, I feel that the deal will work out well for everybody.

2. The man who's reaching me right now is attracted to a new venture but wants to know how much of an investment he should make in it. The very fact that the amount involved bothers you indicates that there's considerable risk. While the profit picture that's been painted for you is most attractive, profits aren't guaranteed. You can afford to risk some money, but if I were you I'd go into the venture having already accepted the possibility of losing my entire investment.

3. The gentlemen who's coming through to me right now has had several bad disappointments. You still have a high goal, but you're

discouraged. Let me say that very few really important results come easily or quickly. Once you give up, failure is guaranteed. I see possibly one more disappointment before you achieve your goal, but unless you give up, you're bound to reach it. Henry Ford was past middle age before he began to get anywhere at all. You have ability, and I hope that along with it, you have persistence.

4. The man who's vibrating to me right now feels that nobody likes him and that he's the most unpopular person around. Let me say that you are self-centered and worry too much about yourself. People like people who like them, who show an interest in them, and if you'll make a conscious effort to like other people, to meet them at least half way, you'll find that their attitude, which actually is one of indifference, not dislike, will quickly change. Popularity is a two-way street. Follow my suggestion and you'll see that I'm right.

5. I'm hearing now from a man who's worried that there's something wrong with him physically. This man has never been a hypochondriac. The first thing you should do, sir, is have a thorough physical checkup and find the source of your problem. I have the feeling that it's nothing serious and is a problem that can be corrected in a short time by treatment. While I think I know what the problem is, I'm not legally allowed to make any diagnosis. If I'm correct, it could become serious if allowed to continue.



"The first thing you should do is have a thorough physical check up."



"This woman has to make a difficult decision, and she wants to be sure she makes the right one."

35-55 Female

1. This woman has to make a difficult decision, and she wants to be sure she makes the right one. How can she be sure? The answer is that she can't. All she can do is consider every possibility, weighing the results of each one, both good and bad. Actually, it's my impression that there's no hard-and-fast yes or no answer to the question but one way of handling the problem is, in my opinion, better than the others. Let me say that it's unwise for you to worry yourself sick about what you're going to do. And if things don't work out the way you want them to, you can modify or change your decision within the next few months.

2. This woman has been the victim of considerable misfortune in the last three years and is getting tired of her bad luck. Let me say that she's just emerging from a three year "down" cycle. Improvement will be slight at first, but will keep getting better until at the end of a year, her luck will be exceptionally good. There has been a recent change in your life that is paving the way to better fortune, and you know what the change is, and you've been feeling that it was a continuation of your bad luck but you'll find that's not so.

3. You're highly suspicious of a certain person close to you. I get the feeling that your suspicions are completely without foundation. But I want to add that the other party is becoming more and more irritated by your accusations and can easily be pushed too far. If I were you, I'd be trusting, at least until confronted with solid proof of wrong-doing. You're making yourself miserable with your unfounded suspicions. On top of that, you're ridiculously gullible about anything a certain third party tells you, and let me say that this third party is a trouble-maker.



"The other party is becoming more and more irritated by your accusations."

4. This woman has been hoping to take a certain trip which may or may not materialize. However, you will receive a communication within the next two months that will result in another trip. And this trip will be more rewarding to you than the one you've had in mind. It will come as a complete surprise to you. Don't hesitate for a minute about taking it, even if the benefits that will result aren't yet apparent to you. Believe me, the rewards do exist and will bring a substantial change in your life, for the better.

5. This woman has been inclined to dismiss lightly occasional symptoms of illness. Let me say that a doctor would be alarmed by these symptoms and that you should take immediate steps to investigate them. The longer you wait, the more serious the consequences can be. I get the feeling that one reason you haven't investigated is that you're afraid of what you might find. Is that correct? Well, learning the truth right now is far better than learning it when it's too late to do anything. Just because you've always been fairly healthy doesn't mean that you lead a charmed life.

"You should take immediate steps to investigate these symptoms."



Over 55 - Male

1. From the message that's coming through to me, this gentleman must have me confused with the Lord. He wants to know how long he's going to live, and that's a question only God can answer. I do want to say that you have taken some unnecessary chances with your life in the past, and three times in your life you could have died but fortunately didn't. On one of those occasions, I don't think you even knew what danger you were in. As far as your health is concerned, I'd say it's above average for a person your age.



"He wants to know how long he's going to live, and that's a question only God can answer."

2. I am getting vibrations from a person who seems to be lonely and who is by nature a very gregarious person. You like friends of both sexes, but at this point are wondering if there will ever be another romance in your life? There's a certain attractive widow who greatly admires you and would come running with the slightest encouragement. You can't sit and wish for another romance and expect it to happen. But I'd say that if you pursue another romance, you'll find it. However, forget that young chick who's at least twenty years younger than you are. She's primarily interested in money, not romance.



"There's a certain attractive widow who greatly admires you and would come running with the slightest encouragement."

3. This gentleman is being encouraged by young relatives, close to him, to do certain things with either his money or some property. I'm not sure which, and he wants to know if he should follow their advice. Mister, when it comes to your money or property, you should keep control of it. Doing that, you'll keep your money and the attention of the young relatives. I'd hate to see you totally dependent on somebody else for financial support that you, yourself earned.

This gentleman is being encouraged by young relatives, close to him, to do certain things with his money and property."



4. This gentleman wants to know if he's facing a terminal illness. And my answer is that we all are, every person alive, unless we die from accidental causes. The fact that you haven't felt up to par lately shouldn't be alarming. You've reached an age where the human motor slows down, and you can't always replace the parts. But I know one man whose symptoms were identical to yours at the same age, and he lived to be 97. What's more, once he faced up to the deterioration of his body, he lived a happy life.



"This gentleman wants to know if he is facing a terminal illness."

5. This man wants to know what he should do with his money. You have quite a bit of it and you worked hard to get it. What's more, you were never extravagant. In fact, you were more economical than some of the people around you. I get the feeling that you should start spending more of it than you have. Even if you live to a very old age, your investments are good enough so that I don't see you running short. I know you've always resisted dipping into principle, but if there's some big thing you'd like to do - and I get the impression there is - I'd advise you to take that fling. You won't regret it.

Over 55- - Female

1. This elderly woman is wondering how many of the remaining years of her life she will live alone. She's worried about a time when she may not be able to live by herself and she doesn't want to move into a retirement home. I get the feeling that she'll live alone for only 16 months or less, and then will be part of a happy change where her worry will have been eliminated. Let me warn this lady, you should not jump at the first chance if you don't find it attractive, because other opportunities will come.

2. This elderly woman has considerable money and she's wondering if she should invest in a certain proposal that's been recommended to her. While some of your present investments are better than others, they are all excellent, and the safety factor has been the reason why a few don't yield as much as others. The lure of huge profits has always been tempting but the profits don't materialize too often. Furthermore, an elderly woman with money has always been the favorite target of the unscrupulous. Certainly, you should discuss the proposal in detail with someone whose financial advice you trust before you part with any cash.

"This woman has been going to the same doctor for a long time, and she's always trusted him."



3. This woman has been going to the same doctor for a long time, and she's always trusted him. But now she's worried about a diagnosis he's given her, calling for surgery. She's frightened of the prospect. I get the feeling that you should get a second medical opinion, not from a colleague of your doctor's but from an outside source. If the two opinions disagree, get the two together for a discussion. If surgery is necessary, it would be much worse for you to undergo it while desperately afraid of it than to have it done knowing that it's the sensible thing to do.

4. This elderly woman thinks maybe she's asking the impossible, but she's wondering if there will ever be another romance in her life. Madame, let me assure you that there will be. It will be quite different from your previous experience, with more emphasis on companionship and compatability than on sexual attraction. And your partner in this romance will have cultural interests more like yours. You'll have a great deal in common. You'll even think alike about most things. And your happiness will be lasting, in part because both you and yours will enter the relationship with wisdom gained from past experience.

5. I'm getting vibrations from a woman who is restless and dissatisfied with her life. She's unhappy and doesn't know what to do about it. The main reason you're so unhappy is that you spend most of your time brooding instead of doing. You aren't busy. Somewhere in this world there may be somebody who's happy doing nothing, but I doubt it. You need to develop some interests and there are many channels open to you that will liven up your life. One place where I see you fitting in well is as a volunteer worker in a hospital. You'll

find there's great satisfaction in doing for others and I predict that you'll soon be ashamed of feeling sorry for yourself and wasting so much time that could have been productive.



".....Wondering if there'll ever be another romance in her life..... it will be quite different!"

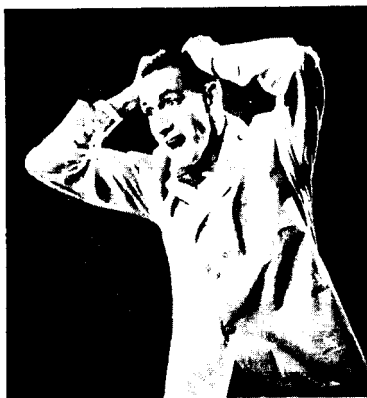
"You'll find there's great satisfaction in doing for others."



THREE ALTERNATE FINAL QUESTIONS

1. You are wondering why anyone of your ability isn't more successful than you've been. Do not under any circumstances hold up your hand or identify yourself in any way, because you'll find my answer extremely embarrassing. In the first place, if you actually had the ability you think you have, you'd be president of the United States or head of a multi-billion dollar organization by now. Your one great talent, sir, is your ego. In minor jobs, you've failed time after time. In some cases you've been fired for incompetence. And you don't move ahead to a better job until you've done a meritorious job on your current assignment. You've blamed your failures on office politics, envy of those above you and for your ability, discrimination, and clash of personalities. A basic attribute of a successful person is ability to get along with other people, and you've never had that ability.

"You've blamed your failures on office politics."



For once in your life, try to do your current job as well as it can be done, or I'm afraid you'll lose this job, too. I hate to tell anyone this and hesitate to do it, but I don't see you improving your status. There are people who belong on the bottom rung of the success ladder, and you're one of them. In the eyes of those who must judge you, you're a low-grade mediocrity. If this sounds pretty hopeless, I'm sorry, but my impression is no different from that of those with whom you've worked. The one place I see where you might do well is in military service where you wouldn't be required to make decisions at the starting level and would be regimented. Of course, people like you have done well in governmental jobs, particularly if they've happened to have political influence of one kind or another, but people in these jobs aren't really expected to earn their pay. And you don't have the political influence that's needed to get a no-work, big-pay government job.

If by some miracle, you do become successful, we can all worry justifiably about the decisions you'll make. You're not strong enough physically to be a day laborer, and you'd soon make a mistake on any assembly line you were put on. You've had a good education, but you've never applied it. I could feel sorrier for you if you didn't think you're so much more competent than you really are. And while I don't know you personally, I'd bet right now that you'll attribute my answer to personal prejudice against you.

2. Do not under any circumstances raise your hand or acknowledge in any way that my remarks are addressed to you, because you not only won't like what I'm going to say but will find it extremely embarrassing. What you are contemplating is a legal felony known as statutory rape. And you won't have the excuse that the girl looked to be older than her fifteen years, because she looks more like thirteen or fourteen. Don't let the fact that you've gotten away with this kind of thing twice in the recent past make you think that you'd get away with it this time, because this girl's parents instead of shying away from the attendant publicity as often happens would feel it their duty to prosecute you to the full extent of the law. And if they did, the parents of one of your two previous victims would come forward to testify.

You know as well as I do that this started with an incestuous relationship with your younger sister, who was too frightened to say anything about it but who finally threatened in desperation to blow the whistle on you. She now hates you with a white-hot hate and would enjoy seeing you punished. The fact that your advances to females of the age of legal consent have all been repulsed is no excuse for your conduct. You're not living in a world of Lolitas and you better face it. If you continue along your present lines, I see you eventually being charged with murder and being convicted. Most normal people don't believe



"I see you eventually being charged with murder, and being convicted."

that there are people like you in their immediate vicinity and even when confronted with evidence find it hard to believe its true of someone they know. There's nothing I'd like more than to publicly unmask you. I think I'd be performing a public service. However, without positive proof, I'd be laying myself open to heavy damages for defamation of character, slander or libel--and to date you've been pretty crafty about seeing that no such evidence is forthcoming. The best advice I can give you--and believe me, it's in your best interest -- is to consult a psychologist or psychiatrist at once.

These practitioners refuse to testify against their clients and the courts consider their information privileged, so you could go to such a counselor with safety. What I'm telling you is that you're just as sick as if you were suffering from cancer and need treatment just as desperately. Instead of being mad at me, you should be thankful for my advice and I pray that you'll follow it.

3. This woman wants to know if she's in any danger of having her affair with a Don Juan who's not her husband discovered, and her mind is filled with numerous other questions. She doesn't want to break off the affair because she's enjoying it too much but neither does she want to pay the price for discovery. You want to know if the affair will be discovered. Two of your close female friends are already aware of it, and possibly a third. And sooner or later, somebody is bound to drop a hint to you husband, thinking that he doesn't deserve such treatment--which he doesn't.

Once he starts checking up on you, which is almost inevitable, you're in bad trouble because you've told him so many lies about your whereabouts at various times when you should have been at home that the whole false structure will fall down. You're consoling yourself with the



"You've told so many lies about your whereabouts when you should have been at home that the whole false structure will fall down."

belief that if he divorces you, your friend will immediately marry you, and that's a pipe dream if ever I heard one. He's not the marrying kind and he chose you because an affair with a married woman is less expensive than involvement with someone who is free. If he were interested in marriage, you'd be far down his list of choices for a partner.

One of the excuses you make for taking up with this man is that your husband doesn't understand you, the age-old piece of tripe that unfaithful wives use to justify themselves. You also make the excuse that he doesn't spend enough time with you, and the reason he doesn't spend more time with you is that he's too busy earning the money to give you the very good life that he's given you. At least half of the women around you would feel fortunate to have him for a husband and rightly so. At this point, you've hurt yourself more than your husband.

You can't possibly like yourself or like the blithe way you've dismissed the sanctity of your marriage vows. But instead of feeling guilty, you're only worried about the possibility of getting caught. You should cut completely away from your friend at once and try hard to make up as much as possible to your husband for what you've done. If you don't, I see you involved in about four months in a messy scandal that will leave you alone, minus the luxuries you've had, and scorned by people who have been your friends. It should be an easy decision for you to make.

It's Not New

The dramatic fake question for the windup isn't new. One mentalist who made a lot of money answering written questions in the 1930's always used a fake question for the finale of his act. He had an added touch in that he always got somebody staying at the hotel where he was, a person who was a stranger in the community--to get up from a seat well forward in the theater and slink out, head down, while the answer was being given. Audiences were always sure the stranger was the person being addressed.

"Outs"

Quite often, several people will hold up their hands when you state the basic premise of one of the general questions. Very casually, you point at one of the hand-raisers, it doesn't matter which one, and say, "While several of you have thought about similar problems, this gentleman's thoughts seem to be coming through to me most strongly, so I'd appreciate it if you others would dismiss the thoughts from your minds and give this man a clear channel".

Sometimes a hand-raiser will interrupt to say, "That isn't exactly what I had in mind". Don't be at all upset by such an interruption. Say something like this, "I've purposely couched my remarks in a way that wouldn't seem to be a direct answer, but as things develop, I think you'll find there was a purpose and a point to everything I've said".

Once in a while, someone will interrupt with what could be a "catch" question and is, at any rate, a tough one to answer. Simply say, "I don't seem to get the answer to that question at this time. It's so hazy that I wouldn't want to make any statement on it".

If this routine is done quickly and smoothly, there won't be many interruptions, but catch questions should never be a problem. One of the commonest is, "What's my name?" A good answer to this, smiling broadly, is "Which one do you want, the one on your driver's license or the one you entered in the motel register?" One that used to be common but is less prevalent today is, "How much money do I have in my pocket?" There are several good answers, depending on the appearance of the questioner. "Less than you think. Your wife removed a \$10 bill from your pocket while you were getting dressed. Three dollars less than when you came to the theater box office tonight". Here's one that always gets a good laugh. You ask, "Do you know how much, for sure?" If the answer is Yes, you say, "Then there's no need for me to tell you". If the answer is No, which it usually is, you say, "All right, I'll make a prediction on this piece of paper and give it to this gentleman in the front row to hold while you count it". And the instant he finishes counting the money, have the paper holder read your prediction, which is, "You don't have any money in your pocket. You just took it out to count it".

On rare occasions, someone will be extremely persistent and demand, "I want you to answer my question" and sometimes give a fairly logical reason why an answer would be important. I simply say, "I'd be glad to if I could, but your thought waves aren't coming through to me at all. Sorry". Twice, the person I gave that answer to then told me the question. Then it became a matter of giving what amounted to a sight reading, with an answer of sorts interspersed. When you see the person standing there, it's not difficult to tell him things about himself that hit the mark.

Above all, don't be afraid to admit failure. I usually say, "Mental telepathy at this point not being exact, infallible science that can be turned on and off at will, I'm not getting any clear response to that." The audience should expect you to miss occasionally and a few frank misses will strengthen your performance.

A "PROMPTER" DEVICE

There is no need to memorize the thirty-three answers that are included in this manuscript. Actually, the answers should never be "recited" and should be couched in your own language. Don't hesitate to use sentences and phrases that are more natural for you than those I've used in this manuscript. Also, it's easy--and wise--to drop anything you see by looking at the questioner into the answer.

You should read all thirty-three questions and answers thoroughly, several times, so that you get the general idea of both question and answer.

Then prepare a prompter or cue card with this information on it:

18-35: change jobs, slow progress, get married, opportunity, personal prob.

18-35F: Certain man, intimate, more attractive, enemy?, fin. indep.

35-55: deal succeed, new venture invest, certain goal, disliked by others, feeling low.

35-55F: right decision? luck, true to me, trip, ailment.

Over 55-Length of life, another romance? Young rel. interests, term. illness, money.

Over 55 F: live alone, invest, drs diagnosis, another romance?, unhappiness.

This little prompter can easily be put on the two sides of a file card and then referred to as necessary. Once you have the card, give an answer to every question and then refer back to the complete answer to see if you've missed anything. When you've done this a few times, you'll be all set.

Never in actual practice try to answer more than about 10 questions, including the final answer. If you change your tempo as you go, hesitate occasionally and then speed up, the routine will go well. The last question and answer should be the high point, the climax, and you deliver the answer accordingly.

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